

Press Release

1 **RailOpt® sets new standard for intelligent planning in the**
2 **transport industry - a brief portrait of Qnamic Inc.**

3 **The Swiss company Qnamic Inc. supports transport companies in their quest for increased**
4 **transparency, flexibility and productivity with their software solution RailOpt®. Moving persons**
5 **and goods from point A to point B is no longer the main focus of logistic companies; today's**
6 **railway market demands seamless coordination and flexibility while remaining profitable.**

7 Qnamic Inc. in Hägendorf (Switzerland) is the leading developer of planning software for the
8 transportation sector. In February 2003, Qnamic Inc. was founded by Dirk Pfeiffer, Dr. Claudia Schmid
9 and BLS Inc., and within five years, the staff size increased to 30 employees and 10 subcontractors for
10 developing.

11 Qnamic's software RailOpt is the only planning and production solution that considers various types of
12 resources along the entire value chain. Due to this, location or capacity conflicts can easily be
13 recognised and quickly treated. Furthermore, RailOpt considers work-time rules and security
14 regulations. The system delivers accurate data for concise controlling, providing the base for economic
15 decisions.

16 Hans Flury, Deputy Director and CFO of BLS Inc., is convinced of Qnamic's solution: "RailOpt enables us
17 to accurately execute our long-term planning while keeping a detailed view of individual days and
18 resources." And all this in consideration of all safety regulations and countless coincidence factors; for
19 instance, if a train driver is absent unexpectedly, a replacement with the same qualifications must be
20 found immediately. In the same fashion, if a train is not run, the cleaning personnel do not have to
21 wait at the ending station late at night. At the end, RailOpt delivers precise data for plan/actual
22 comparison.

23 BLS Inc. proved to be visionary by being the first company to rely on RailOpt, starting 2003. In 2005,
24 the Swiss company SOB also became a customer of Qnamic Inc. Since then, several international
25 companies have chosen to trust RailOpt: for example the Swedish state railway SJ (Sweden), CFL
26 (Luxembourg) and the international cargo operator DLC (Belgium).

27 **Contact:**
28 [Qnamic AG](#)
29 [Miriam Dietschi](#)
30 [Corporate Communications](#)
31 [CH-4614 Hägendorf](#)
32 [Phone: +41 62 209 70 48](#)
33 communications@qnamic.com
34 www.qnamic.com