

## Qnamic Company Brochure

### Table of Contents

1	About Us .....	1
2	Our Approach .....	2
3	RailOpt®-Suite Products .....	4
4	Our Values .....	6
5	Further Information .....	7





## 1 About Us

Qnamic Inc. is the leading developer and provider of complete simultaneous planning and operations management solutions within the transport industry. By applying the Intelligent Resource Management IRM® system, Qnamic Inc. develops and sells progressive software solutions geared towards increasing the efficiency of transport companies. The functionality and architecture of the RailOpt products, paired with the domain expertise and the experience of Qnamic Inc. gained from successful product implementations make customers fit for today's railway market.

### **Headquarters**

Hägendorf, Switzerland

### **Shareholders**

Senior Management

### **Foundation**

February 2003

### **Management**

Dirk Pfeiffer, CEO and Chairman of the Board

Dr. Claudia Schmid, CTO, Member of the Board

Marc Schaffert, COO

Sam Reber, Manager Finance, Administration and Human Resources

## 2 Our Approach

*Intelligent Resource Management IRM®* is a completely new way of satisfying the demands of complex planning and production processes. With this unique approach, Qnamic offers the base for planning safely and efficiently.

### What is Intelligent Resource Management?

Operational transparency is only possible, if plan data and any changes that occur to it are tracked on every level of the internal production chain. The plan details must be available for comparison with actual data after operation.

This comparison of plan / actual data represents the necessary information for reliable management decisions. Only transparent data enables a judgment as to the quality of a plan – and make up a reliable basis for improved strategic decisions.

### What are the elements of Intelligent Resource Management?

Every industry works with different resources and planning processes. In the railway sector, Intelligent Resource Management consists of the following elements:

- Process**      IRM solutions accompany the entire planning process, making for a complete and consistent activity plan and operations management.
- Resources**    IRM plans all resource types simultaneously, allowing all dependencies and limitations to be taken into account.
- Key Data**     All planning and activity data, relevant for accounting and charging as well as management accounting (e.g. kilometres, times, types), is available in granular form.

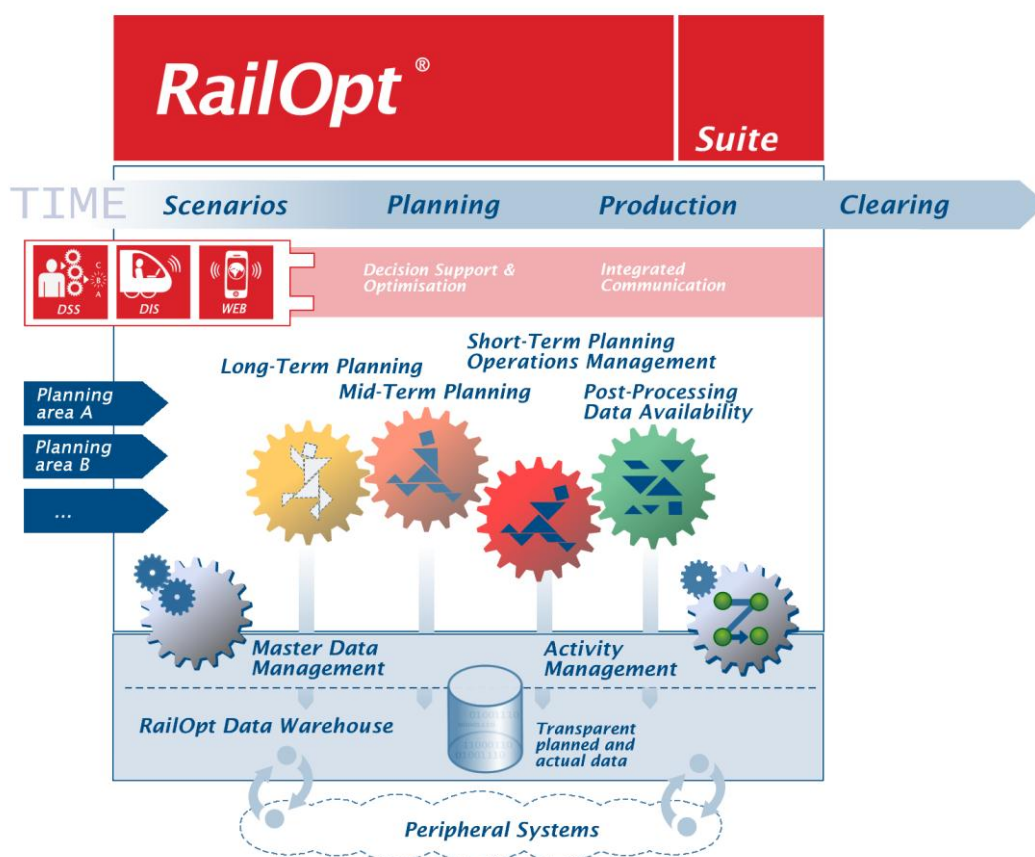


# Qnamic

*Integrated Planning and Qommunication* is Qnamic Inc.'s latest concept. With a planning platform that considers all resource types simultaneously and supports real-time communication during production, an entire operation becomes more transparent and efficient.

## 3 RailOpt®-Suite Products

The product set that is the RailOpt®-Suite is built on the Intelligent Resource Management IRM® approach. The base is the flexible Java software framework PlanOpt®, that has been continually developed since 1995 with investments of over 60 Million USD. The process orientation enables the RailOpt-Suite to support simultaneous planning and use of all involved resources along a value chain. The generated relevant information leads to operative transparency and constructs the base for a performant Management Information System. The product line covers all resource types involved in the railway sector.



# Qnamic

The RailOpt®-Suite is the comprehensive planning solution for railway operators. It covers the most important areas with the following products:



## RailOpt® Passenger

Planning of all resources involved in passenger traffic



## RailOpt® Cargo

Planning of all resources involved in cargo traffic



## RailOpt® Depot

Planning of all activities and resources during idle time



## RailOpt® People

Planning of shift personnel



## RailOpt® DIS

Integrated driver information system with all details required to operate trains

Should you have high expectations regarding communication and optimisation, the following add-on products allow for professional extension of a RailOpt installation:



## RailOpt® DSS

Configurable assistance system for planners, which automates and optimises their tasks



## RailOpt® WEB

Web-based application to inform personnel or communicate with planners

## 4 Our Values

### **Our Mission**

We develop planning- and production-software solutions that increase the efficiency of logistic companies by considering all resource types.

### **Integrity**

Open communication, cooperation and long-term partnership are the goals we set for all internal and external relations.

### **Customer Value**

Our work is oriented towards the needs of our customers. We support them with high quality products that increase the efficiency.

### **Employees**

Our employees show competence, engagement and team abilities. In return, we offer independence. We value the diversity and individuality of every single employee.

### **Market Leadership**

We will remain the leading company of our sector by producing standard-setting technical innovations.

### **Success**

We will produce enough profit to guarantee the further growth of our company.

### **Future**

We are aware of our social responsibility and actively pursue a balance between economic aspects and interests of our social and ecological environment as well as the next generation.

## 5 Further Information

Should you have any questions or desire further information, please contact:

Astrid Grütter

Telephone: +41 62 209 70 40

Fax: +41 62 209 70 44

Website: [www.qnamic.com](http://www.qnamic.com)

E-Mail: [info@qnamic.com](mailto:info@qnamic.com)

